To whomsoever it may concern,

I am Arup Dhar, Technical Director at KPMG India with 20 plus years of experience in large scale digital transformation for government clients. I am writing to you in support of Sarath Nambiar, with whom I have worked very closely in multiple engagements led by me. Sarath is the most promising person I have ever seen in my career and having known that he is applying to graduate programs which focuses on management and analytical courses, I can confidently recommend him due to his perfect blend of managerial and technical ability. His impeccable work ethic and versatility is the reason why he is part of three government engagements, all of which has seen a positive effect since his addition.

From my observation, Sarath has always been ready to take up any task. He never restricted himself to any one domain and has worked on technology stack that includes Java Web Frameworks, database design, analytics, data visualization and data engineering using Pyspark. Combine this with his exceptional communication skills and presentation ability, he turns out to be an invaluable asset. He has the work ethic, versatility and a sense of responsibility that is amazing to watch at such a junior level. I will be giving a few examples below through which he demonstrated these qualities.

Having proven his caliber during the internship when took over a government portal’s support, maintenance, and client management, he was included into a massive data engineering project for the government of Tamil Nadu which had an impact on a population base of 40 million citizen. He once again proved his versatility by moving into data track, learning, and implementing his knowledge in a short time. I closely monitored him during this tenure and watched how well he understood a problem and showed no fear of taking responsibilities. His work was well appreciated by the entire team despite being the junior most person in a team of 15 members ranging from senior consultants to directors.

The other important engagement I took him in was for an analytics deliverable, It is undoubtedly his biggest impact not just for the client but on a firm level. He learned and adopted an entire new technology stack – ELK stack and built dashboards leading a team of 4 for a state government entity. He presented the analytics dashboard to the CEO who was very impressed with the work and has reported how this has helped him frame decisions and make key improvement to the scheme. His immaculate presentation skills and ability to deliver the analytics in the form of a convincing story is the main reason for the success. More and more teams within KPMG contacted us regarding the tech stack and it is now implemented in multiple projects. I have been contacted by Partners at the firm regarding this and it is an immense feeling of pride to have him in my team and having guided him through his success.

His technical prowess instilled in me the confidence to select him as a first-round technical recruiter for new analysts. He is one of the youngest to do this and subsequently has received multiple awards and the highest possible rating in last year given to only 5% of the firm.

I firmly believe in his ability to excel at graduate studies, and he will be able to handle any rigorous work as is evident from his handling of multiple projects. He would be a great addition to the class as he would engage in insightful discussions from his experiences of such large-scale data analytics projects. He always keeps in touch with his past mentors, and I can assure he would do the same going forward and will be an active member in the university’s illustrious alumni base.

Arup Dhar

Technical Director - Govtech

KPMG Advisory Services Private Limited

Mob :+91 8962838823 / +91 7999534519

Email: arupdhar@kpmg.com